

Contractor Photo-Quote Checklist

1. Customer name, job address, best phone/email, and the date you walked it.
2. A wide "before" photo of every area you'll touch.
3. Close-ups of the damage or condition you're pricing (with something for scale).
4. A photo of anything you can't fully see yet (behind walls, under flooring, decking), noted as a risk.
5. Scope in plain words, area by area: what you will do.
6. Exclusions: what is not included (paint, haul-off, permits, patching, etc.).
7. Labor: hours per line at your real hourly rate.
8. Materials, with your markup included.
9. Drive time, mileage, disposal/dump fees and permit time on their own lines.
10. Unknowns priced as a separate line, with what happens if it runs over.
11. Total, plus tax if your state requires it.
12. Payment terms and any deposit you need before you start.
13. How long the price is good for (expiry date).
14. The change-order rule: extra work is priced and approved in writing before it's done.
15. How the customer accepts (name + date), and "after" photos from the same angles when you finish.